March 4, 2010

Mr. Gerald Urbantke Marketing Communications Manager, City of Arlington 101 W. Abram Street, 3rd Fl. Arlington, TX 76010

Dear Mr. Urbantke:

Time Warner Cable is writing to let you know about a new interactive technology we are implementing within the local franchising area known as Switched Digital Video ("SDV"). SDV is a particularly exciting bandwidth-management breakthrough that makes it possible for us to offer many additional services, including new HD channels and HD versions of popular existing channels, to our customers. SDV allows us to provide these additional services, while at the same time continuing to offer existing services, because channels delivered using SDV are transmitted over the cable system only on an as-needed basis. As a result, SDV uses system capacity more efficiently than the traditional, always-on method. In order to launch all the new services our customers want, we must also deliver some existing channels using SDV to make additional bandwidth available.

The deployment of SDV, by itself, will not have any effect on the services that we offer. In fact, SDV will have no impact whatsoever on the vast majority of our customers. However, SDV will affect the ability of one-way CableCARD-equipped retail devices (also known as Unidirectional Digital Cable Products or "UDCPs") to access certain channels absent additional equipment. For that reason, we are notifying both customers who own UDCPs and the relevant local franchising authorities ("LFAs") of this upcoming change.

Starting on April 5, 2010, Time Warner Cable will begin providing a number of our existing, lesser-viewed channels via SDV. The list is as follows:

A&E HD
ABC Family HD
Animal Planet HD
Biography HD
Bravo HD
CBS College Sports HD
CNBC HD
CNN HD
Discovery Channel HD
Disney HD
Disney XD HD
ESPN HD
ESPN2 HD

Expanded Basic HD Channel 754
Expanded Basic HD Channel 778
Expanded Basic HD Channel 757
Digital Plus HD Channel 764
Expanded Basic HD Channel 763
Sports Tier HD Channel 790
Expanded Basic HD Channel 765
Expanded Basic HD Channel 740
Basic HD Channel 756
Expanded Basic HD Channel 775
Digital Basic HD Channel 776
Expanded Basic HD Channel 776
Expanded Basic HD Channel 780

Expanded Basic HD Channel 785

**ESPNews HD** Digital Basic HD Channel 783 Digital Basic HD Channel 784 **EPSNU HD** Expanded Basic HD Channel 752 Food Network HD Expanded Basic HD Channel 741 FOX News HD Expanded Basic HD Channel 787 FOX Sports HD Expanded Basic HD Channel 768 FX HD Expanded Basic HD Channel 789 Golf HD Digital Basic HD Channel 774 Hallmark Movie Channel HD Expanded Basic HD Channel 755 **HD** Theater Expanded Basic HD Channel 753 **HGTV HD** Expanded Basic HD Channel 745 History HD Digital Basic HD Channel 751 Lifetime Movie Channel HD Digital Basic HD Channel 771 National Geographic HD Planet Green HD Digital Basic HD Channel 760 Digital Basic HD Channel 761 Science Channel HD Expanded Basic HD Channel 788 Speed HD SyFy HD Expanded Basic HD Channel 762 Expanded Basic HD Channel 744 TBS HD Expanded Basic HD Channel 758 TLC HD TNT HD Expanded Basic HD Channel 770 Expanded Basic HD Channel 759 Travel Channel HD Expanded Basic HD Channel 769 **USA HD** Expanded Basic HD Channel 786 Versus HD Expanded Basic HD Channel 738 Weather Channel HD HD Tier Channel 807 MAVTV HD MGM HD HD Tier Channel 797 HD Tier Channel 805 Universal HD HD Tier Channel 806 Smithsonian Channel HD Cinemax East HD Premium Channel 825 STARZ East HD Premium Channel 835

The current generation of CableCARD-compatible devices sold at retail is only capable of accessing our one-way services. Such devices were not designed to be compatible with SDV, which is a two-way service. As a result, once the channels listed above are delivered using SDV technology, they will not be accessible via UDCPs. However, to ensure that our customers can view programming delivered via SDV, we are pleased to announce that we are making the following special offers.

HD TiVo and Moxi HD DVRs: For customers with CableCARD-equipped HD TiVo digital video recorders ("DVRs") (specifically, TiVo Series3, TiVo HD, and TiVo HD XL DVRs) and Moxi HD DVRs, Time Warner Cable has worked with the rest of the cable industry and TiVo Inc. to develop an external device called the Tuning Adapter. The Tuning Adapter is designed to work in conjunction with customers' HD TiVo or Moxi HD DVRs, and it will allow these customers to receive programming delivered using SDV technology, but not our other interactive features (such as the Electronic Programming Guide, Video On Demand, and other two-way services that, by design,

their DVRs cannot access) while they continue to enjoy all the features of their DVRs. For more information, please visit http://www.timewarnercable.com/tuningadapter.

HD TiVo and Moxi HD DVR users who would like to receive programming delivered using SDV are eligible to receive a Tuning Adapter for each CableCARD-equipped DVR, which we will provide at no charge.<sup>‡</sup> Those customers will continue to pay the standard lease rate for their CableCARD(s).

Windows 7 Media Center PCs: Certain Media Center PCs connected to CableCARD-equipped Digital Cable Tuners (also known as OCURs) and running the Microsoft Windows 7 operating system can utilize a Tuning Adapter to receive programming delivered using SDV technology. For more information on Media Center PC Tuning Adapter compatibility, please visit http://www.timewarnercable.com/tuningadapter.

Customers with Tuning Adapter-compatible Media Center PCs who would like to receive programming delivered using SDV are eligible to receive a Tuning Adapter for each CableCARD-equipped Digital Cable Tuner, which we will provide at no charge. They will continue to pay the standard lease rate for their CableCARD(s).

Other CableCARD-Equipped Devices: For customers currently renting CableCARDs for use in UDCPs that are not compatible with the Tuning Adapter, Time Warner Cable will provide one basic HD converter per UDCP in exchange for the CableCARD(s) used in that device. This basic HD converter will allow these customers to receive programming delivered using SDV, but not our other interactive features (such as the Electronic Programming Guide, Video On Demand, and other two-way services that, by design, UDCPs cannot access). For at least one year, these customers will pay the same monthly price for each basic HD converter that they are currently paying to rent a CableCARD. (Additional charges may apply after the initial one-year period if customers wish to continue to use the basic HD converter(s) at that time.)

To take advantage of this unique opportunity, customers must present the letter they receive announcing these offers (and, for UDCPs that are not compatible with the Tuning Adapter, the CableCARD(s) from each UDCP for which they would like a basic HD converter) at one of the locations listed below, during the following hours, within 60 days of the date of the letter:

#### ARLINGTON

2421 Matlock Road Arlington, TX 76015 M–F8am-6pm Sat 8am-5pm 972-742-5892

<sup>&</sup>lt;sup>‡</sup> Terms and conditions subject to change.

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## **DALLAS**

1565 Chenault Street Dallas, TX 75228 M–F8am-6pm Sat 8am-5pm 972-742-5892

#### DESOTO

223 W. Dalton DeSoto, TX 75115 M–F9am-1pm/2pm-6pm 972-742-5892

## **FARMERS BRANCH**

14079 Senlac Drive Farmers Branch, TX 75234 M–F8am-6pm Sat 8am-5pm 972-742-5892

## **GARLAND**

934 East Centerville Garland, TX 75041 M–F8am-6pm Sat 8am-5pm 972-742-5892

## **GRAPEVINE**

820 W. Northwest Highway Grapevine, TX 76051 M–F9am-1pm/2pm-6pm 972-742-5892

#### **GREENVILLE**

4520 Stonewall Street Greenville, TX 75401 M–S8am-5pm 903-455-0012

### **IRVING**

3301 W. Royal Lane Irving, TX 75063 M–F8am-6pm 972-742-5892

## **MESQUITE**

327 Gross Road Mesquite, TX 75149 M–F9am-1pm/2pm-6pm 972-742-5892

## **PLANO**

1414 Summit Avenue Plano, TX 75074 M–F8am-6pm Sat 8am-5pm 972-742-5892

# RICHARDSON

1776 N. Greenville Avenue Richardson, TX 75080 M–F9am-1pm/2pm-5pm 972-742-5892

Please let us know if you have any questions.

Thank you.

Clem Maddox

Director of Government Relations

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